

Air New Zealand Limited
ARBN 000 312 685
Preliminary Final Report - 30 June 2012
Full year information given to the ASX under listing rule 4.3A
Appendix 4E

- 1 This report is for the full year ended 30 June 2012 and should be read in conjunction with the annual financial report.**

Comparatives are in respect of the full year ended 30 June 2011.

- 2 Results for announcement to the market:**

	Current Year	Up/(Down)	Previous Year
	\$NZ'm	%	\$NZ'm
2.1 Revenue from ordinary activities (including finance income)	4,514	3%	4,377
2.2 Profit from ordinary activities after taxation	71	(12%)	81
2.3 Net profit attributable to members	71	(12%)	81

2.4 - 2.6 Dividends:

On 29 August 2012, the Board of Directors declared a final dividend for the 2012 financial year of 3.5 cents per Ordinary Share, payable on 26 September 2012 to registered shareholders at 14 September 2012. The total dividend payable will be \$38 million. No imputation credits will be attached. This dividend has not been recognised in the June 2012 financial statements.

An interim dividend of 2.0 cents per Ordinary Share was paid on 21 March 2012. No imputation credits were attached. Under the dividend reinvestment plan, interim dividends payable of \$3 million were settled by the issue of 3,341,345 Ordinary Shares, at \$0.8483 per Ordinary Share.

A final dividend in respect of the 2011 financial year of 2.5 cents per Ordinary Share was paid on 21 September 2011. No imputation credits were attached. Under the dividend reinvestment plan, dividends payable of \$3 million were settled by the issue of 2,965,084 Ordinary Shares, at \$1.0818 per Ordinary Share.

- 3 Statement of Financial Performance and Statement of Comprehensive Income, together with notes:**

Refer to the Financial Statements.

- 4 Statement of Financial Position, together with notes:**

Refer to the Financial Statements.

- 5 Statement of Cash flows, together with notes:**

Refer to the Financial Statements.

- 6 Statement of Changes in Equity:**

Refer to the Financial Statements.

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7 Dividends:

Details on the final dividend for the 2012 financial year are provided in section 2 above.

	\$NZ'm	NZ Cents Per Share
Distributions recognised		
Final dividend for 2011 financial year on Ordinary Shares	27	2.5
Interim dividend for 2012 financial year on Ordinary Shares	22	2.0
Distributions paid		
Final dividend for 2011 financial year on Ordinary Shares	24	2.5
Interim dividend for 2012 financial year on Ordinary Shares	19	2.0

8 Dividend or Distribution reinvestment plans in operation:

The dividend reinvestment plan is currently suspended.

9 Net tangible assets per security:

(NZ Cents Per Share)	Current Year	Previous Year
Ordinary Shares	148	133

10 Entities over which control has been gained or lost during the year:

Entities over which control has been gained

Name	Date of control	Contribution to entities profit from ordinary activities \$NZ'm
ANZGT Field Services LLC	29 July 2011	-
Pacific Leisure Group Limited*	20 October 2011	-
VCubed Pty Limited**	6 October 2011	(1)

* Pacific Leisure Group Limited was incorporated on 20 October 2011 and commenced trading as a joint venture on 25 November 2011.

** The contribution to entities profit from ordinary activities is from when control was gained, being 6 October 2011. Prior to this date VCubed Pty Limited was an associate of the Group.

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10 Entities over which control has been gained or lost during the year:

Entities over which control has been lost

Name	Date of disposal	Contribution to entities profit from ordinary activities	Contribution to entities profit from ordinary activities
		Current Year \$NZ'm	Previous Year \$NZ'm
ADP Pty Limited	26 February 2012	-	-

11 Details of associates and joint ventures:

11.1 to 11.3

Name	% Held Current Year	% Held Previous Year	Contribution to entities profit Current Year \$NZ'm	Contribution to entities profit Previous Year \$NZ'm
Associate				
Christchurch Engine Centre (CEC)*	49%	49%	6	3
VCubed Pty Limited**	70%	26%	-	-
Joint Venture				
Pacific Leisure Group Limited***	50%	-	-	-

* The CEC is operated in partnership with Pratt and Whitney.

** The Group gained control of VCubed Pty Limited on 6 October 2011, therefore the contribution to profit for the current year is to the period up to 6 October 2011.

*** The joint venture in Pacific Leisure Group Limited was entered into on 25 November 2011.

12 Other significant information needed by an investor:

	Measurement	Current Year	Previous Year	% Change
Passengers Carried	000	13,122	13,103	0.1%
Revenue Passenger Kilometres	m	27,013	26,996	0.1%
Available Seat Kilometres	m	32,618	32,353	0.8%
Passenger Load Factor	%	82.8	83.4	-0.6% pts

13 Accounting standards:

This report is compiled in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"). NZ GAAP consists of New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") and other applicable financial reporting standards as appropriate to profit-oriented entities.

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14 Commentary on the results of the year:

	Measurement	Current Year	Previous Year
14.1 Basic and diluted earnings per share	NZ cents per share	6.5	7.5
14.2 Returns to shareholders (see also sections 2 and 7)			
Final dividend on Ordinary Shares*	\$NZ'm	27	43
Interim dividend on Ordinary Shares	\$NZ'm	22	32

* Reflects the final dividend for the 2011 and 2010 financial years. Details on the final dividend for the 2012 financial year are provided in the first paragraph of section 2 above.

14.3 Significant features of operating performance:

Refer to the media release.

14.4 Segmental results:

Industry Segment

Air New Zealand operates predominantly in one segment, its primary business being the transportation of passengers and cargo on an integrated network of scheduled airline services to, from and within New Zealand. Resource allocation decisions across the network are made to optimise the consolidated Group's financial result.

Geographical segment

An analysis of operating revenue by geographic region of original sale is provided below.

	Current Year	Previous Year
	\$NZ'm	\$NZ'm
Analysis of revenue by geographical region of original sale		
New Zealand	2,593	2,496
Australia and Pacific Islands	677	611
United Kingdom and Europe	363	374
Asia	363	397
North America	487	463
Total operating revenue	4,483	4,341

The principal non-current asset of the Group is the aircraft fleet which is registered in New Zealand and employed across the worldwide network. Accordingly, there is no reasonable basis for allocating the assets to geographical segments.

14.5 Discussion of trends in performance:

Refer to the media release.

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14.6 Any other factors which have or are likely to affect the results, including those where the effect could not be quantified:

Refer to the media release.

15 This report is based on accounts which have been audited.

A copy of the audit report is attached at the back of the financial statements.

16 Audit: likely dispute or qualification:

Nil.

17 Audit: dispute or qualification:

Nil.

Directors' Declaration

By resolution of the board, the directors declare that:

- the financial statements together with the notes to the financial statements comply with New Zealand generally accepted accounting practice;
- the financial statements together with the notes to the financial statements give a true and fair view of the financial position and performance of Air New Zealand Limited and its subsidiaries as at 30 June 2012, as represented by the results of their operations and their cash flows for the year ended on that date.

In the directors' opinion, at the date of this declaration there are reasonable grounds to believe that Air New Zealand Limited will be able to pay its debts as and when they become due and payable.

Dated 30 August 2012

John Palmer
Chairman

Air New Zealand Limited
ARBN 000 312 685

Directors' Report - 30 June 2012

Review of operations and results:

Refer to the media release.

Directors' details:

The following directors held office during the 12 months to 30 June 2012 and are directors at the date of this report.

Name		Date of Initial Appointment
John Palmer	Chairman (Non Executive, Independent)	29 November 2001
Roger France	Deputy Chairman (Non Executive, Independent)	1 October 2001
Warren Larsen	(Non Executive, Independent)	27 February 2002
Dr James Fox	(Non Executive, Independent)	21 November 2006
Paul Bingham	(Non Executive, Independent)	1 July 2008
Antony Carter	(Non Executive, Independent)	1 December 2010
Janice Dawson	(Non Executive, Independent)	1 April 2011

At the Annual Meeting held on 28 September 2011, Antony Carter and Janice Dawson were elected as non executive independent directors and the following directors retired by rotation in accordance with the Company's Constitution and were re-elected to the Board:

Paul Bingham
John Palmer

On 24 August 2011 Jane Freeman retired as a non executive independent director.

Dated 30 August 2012

John Palmer
Chairman