### Results for announcement to the market

**Reporting Period** | 6 months to 31 December 2011
---|---
**Previous Reporting Period** | 6 months to 31 December 2010

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount $NZ'm</th>
<th>Percentage change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue from ordinary activities (including finance income)</td>
<td>2,306</td>
<td>2.2%</td>
</tr>
<tr>
<td>Profit from ordinary activities after tax attributable to security holders</td>
<td>38</td>
<td>(61.2)%</td>
</tr>
<tr>
<td>Net profit attributable to security holders</td>
<td>38</td>
<td>(61.2)%</td>
</tr>
</tbody>
</table>

**Dividend**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount per security</th>
<th>Imputed amount per security</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interim dividend*</td>
<td>2.00</td>
<td>-</td>
</tr>
</tbody>
</table>

* Interim dividend was declared on 23 February 2012.

**Details of interim dividend**

<table>
<thead>
<tr>
<th>Description</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Record Date for Interim Dividend</td>
<td>9-Mar-12</td>
</tr>
<tr>
<td>Payment Date for Interim Dividend</td>
<td>21-Mar-12</td>
</tr>
</tbody>
</table>
2.1 Details of the reporting period and the previous corresponding period
This report is for the half year ended 31 December 2011 and should be read in conjunction with the most recent annual financial report. Comparatives are in respect of the half year ended 31 December 2010.

2.2 Information prescribed by NZX
Refer to “Results for announcement to the market”.

2.3 The following information, which must be presented in whatever way the Issuers considers is the most clear and helpful to users, e.g. combined with notes to the financial statements or set out separately.

(a) A Statement of Financial Performance
Refer to the Interim Financial Statements.

(b) A Statement of Financial Position
Refer to the Interim Financial Statements.

(c) A Statement of Cash Flows
Refer to the Interim Financial Statements.

(d) Details of individual and total dividends or distributions and dividend or distribution payments. The details must include the date on which each dividend or distribution is payable and (if known) the amount per security of foreign sourced dividends or distributions.

On 23 February 2012, the Board of Directors declared an interim dividend of 2.0 cents per Ordinary Share, payable on 21 March 2012 to registered shareholders at 9 March 2012. The total dividend payable will be $22 million. No imputation credits will be attached. The dividend has not been recognised in the December 2011 interim financial statements.

A final dividend in respect of the 2011 financial year of 2.5 cents per Ordinary Share was paid on 21 September 2011. No imputation credits were attached. Under the dividend reinvestment plan, dividends payable of $3 million were settled by the issue of 2,965,084 Ordinary Shares, at $1.0818 per Ordinary Share.

<table>
<thead>
<tr>
<th>Distributions recognised</th>
<th>$NZ’m</th>
<th>NZ cents per share</th>
</tr>
</thead>
<tbody>
<tr>
<td>Final dividend for 2011 financial year on Ordinary Shares</td>
<td>27</td>
<td>2.5</td>
</tr>
<tr>
<td>Distributions paid</td>
<td>24</td>
<td>2.5</td>
</tr>
</tbody>
</table>

(e) Details of any dividend or distribution reinvestment plans in operation and the last date for the receipt of an election notice for participation in any dividend or distribution reinvestment plan.

A dividend reinvestment plan (the Plan) has been established which offers eligible shareholders the opportunity to increase their investment in the Company by applying dividends received on some or all of their existing Ordinary Shares to the acquisition of additional Ordinary Shares. All shareholders with registered addresses in New Zealand and Australia are entitled to participate in the Plan. The subscription price of Ordinary Shares issued under the Plan will be at a discount of 1.5 percent of the volume weighted average sale price of the Ordinary Shares on the NZSX and ASX over the first five trading days on which the Shares trade ex-entitlement on the NZSX. For participation in the Plan to be effective in relation to the interim dividend which is proposed to be paid on 21 March 2012, a properly completed participation form must already be held, or will need to be received, by Link Market Services Limited (the Company’s share registrar) prior to 5.00 pm (NZ time) on 9 March 2012.
(f) Net tangible assets per security with the comparative figure for the previous corresponding period

<table>
<thead>
<tr>
<th>(NZ Cents Per Share)</th>
<th>Current Half Year</th>
<th>Previous Corresponding Half Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ordinary Shares</td>
<td>140</td>
<td>150</td>
</tr>
</tbody>
</table>

(g) Details of entities over which control has been gained or lost during the period

Entities over which control has been gained

<table>
<thead>
<tr>
<th>Name</th>
<th>Date of control</th>
<th>Contribution to entities profit from ordinary activities $NZ'm</th>
</tr>
</thead>
<tbody>
<tr>
<td>ANZGT Field Services LLC</td>
<td>29 July 2011</td>
<td>-</td>
</tr>
<tr>
<td>Pacific Leisure Group Limited*</td>
<td>20 October 2011</td>
<td>-</td>
</tr>
<tr>
<td>VCubed Pty Limited**</td>
<td>6 October 2011</td>
<td>-</td>
</tr>
</tbody>
</table>

*Pacific Leisure Group Limited was incorporated on 20 October 2011 and commenced trading as a joint venture on 25 November 2011.

**The contribution to entities profit from ordinary activities is from when control was gained, being 6 October 2011. Prior to this date VCubed Pty Limited was an associate of the Group.

(h) Details of associates and joint ventures:

Parts (i) and (ii)

<table>
<thead>
<tr>
<th>Name</th>
<th>Relationship</th>
<th>% owned</th>
</tr>
</thead>
<tbody>
<tr>
<td>Christchurch Engine Centre (CEC)*</td>
<td>Associate</td>
<td>49%</td>
</tr>
<tr>
<td>Pacific Leisure Group Limited**</td>
<td>Joint Venture</td>
<td>50%</td>
</tr>
</tbody>
</table>

* The CEC is operated in partnership with Pratt and Whitney.

**The joint venture in Pacific Leisure Group Limited was entered into on 25 November 2011.

Part (iii) - Profit/(loss) by associates and joint ventures:

<table>
<thead>
<tr>
<th>Name of entity</th>
<th>Current Half Year $NZ'm</th>
<th>Previous Corresponding Half Year $NZ'm</th>
</tr>
</thead>
<tbody>
<tr>
<td>Christchurch Engine Centre (CEC)</td>
<td>2</td>
<td>-</td>
</tr>
<tr>
<td>Pacific Leisure Group Limited</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>VCubed Pty Limited*</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

* The Group gained control of VCubed Pty Limited on 6 October 2011, therefore the aggregate share of the profit for the current half year is to the period up to 6 October 2011.

3.1 Basis of preparation

This report has been compiled in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"). NZ GAAP consists of New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") and other applicable financial reporting standards as appropriate to profit-oriented entities.

3.2 Accounting policies

Refer to Note 1 of the interim financial statements.
Preliminary Half Year Report Announcement
Air New Zealand Limited
Half Year Ended 31 December 2011 (referred to in this report as the "current half year")

3.3 Changes in accounting policies
FRS 44 - New Zealand Additional Disclosures (April 2011) and Amendments to FRS 44 - New Zealand Additional Disclosures (June 2011) were adopted on 1 July 2011. In addition, "Amendments to New Zealand Equivalents to International Financial Reporting Standards to Harmonise with International Financial Reporting Standards and Australian Accounting Standards" was adopted on 1 July 2011. The adoptions have not had a significant impact on the financial statements presented as Air New Zealand has elected to present a comparative Statement of Financial Position for the period ending 31 December 2010.

There have not been any other accounting policy changes during the period.

3.4 Audit Review Report
A copy of the audit review report is attached at the back of the interim financial statements.

3.5 Additional information
Not applicable.

This half year report was approved by the Board of Directors on 24 February 2012.

____________________________
John Palmer
Chairman
# Notice of event affecting securities

NZSX Listing Rule 7.12.2. For rights, NZSX Listing Rules 7.10.9 and 7.10.10. For change to allotment, NZSX Listing Rule 7.12.1, a separate advice is required.

### Full name of issuer

Air New Zealand Limited

### Name of officer authorised to make this notice

John Blair

### Authority for event, e.g. Directors’ resolution

Directors’ Resolution

### Contact information

- **Contact phone number**: 64 9 336 2910
- **Contact fax number**: 64 9 336 2667
- **Date**: 23 / 02 / 2012

### Nature of event

- **Bonuses**: Issue
- **Capital changes**: If ticked, state whether: Taxable, Non-Taxable
- **Dividends**: If ticked, state whether: Interim, Full
- **Rights issues**: If ticked, state whether: Renounable, DRP Applies
- **Conversions**: X

### EXISTING securities affected by this

If more than one security is affected by the event, use a separate form.

**Description of the class of securities**: Ordinary Shares

**ISIN**: NZAIRE0001S2

### Details of securities issued pursuant to this event

If more than one class of security is to be issued, use a separate form for each class.

**Description of the class of securities**: 

<table>
<thead>
<tr>
<th>Number of Securities to be issued following event</th>
<th>Minimum Entitlement</th>
<th>Ratio, e.g. for</th>
<th>for</th>
<th>Treatment of Fractions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Strike price per security for any issue in lieu or date**

**Strike Price available**: 

**Monies Associated with Event**

Dividend payable, Call payable, Exercise price, Conversion price, Redemption price, Application money.

**Monies Associated with Event**

<table>
<thead>
<tr>
<th>Description</th>
<th>Source of Payment</th>
<th>Retained Earnings</th>
<th>NZSX Listing Rule 7.12.7</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amount per security</td>
<td>Source of Payment</td>
<td>Retained Earnings</td>
<td>NZSX Listing Rule 7.12.7</td>
</tr>
</tbody>
</table>

**Currency**: NZ Dollars

**Total monies**: $22 million

**Taxation**

 amount per security in dollars and cents

- **Resident Withholding Tax**: $0.006600
- **Imputation Credits**: (Give details) $0.000000
- **Foreign Withholding Tax**: 
- **FWP Credits**: (Give details)

**Timing**

(Refer Appendix 8 in the NZSX Listing Rules)

**Record Date 5pm**

For calculation of entitlements -

- **Application Date**
  - Also, Call Payable, Dividend / Interest Payable, Exercise Date, Conversion Date. In the case of applications this must be the last business day of the week.
  - **Date Payable**: n/a

**Notice Date**

Entitlement letters, call notices, conversion notices mailed -

- **Allotment Date**
  - For the issue of new securities. Must be within 5 business days of application closing date.
  - **Date Payable**: n/a